



September 25, 2018

# Port of Walla Walla

Economic Development Advisory  
Committee Meeting

Walla Walla, WA

# Union Pacific - Fast Facts



## Washington State

- 500+ miles of track
- 300+ Employees

## Cold Connect Wallula, WA

- 100+ Employees & growing
- \$300,000+ monthly payroll
- 750,000,000lbs shipped annually



# Cold Connect Platform

## Cold Connect Terminals



Rotterdam, NY



Wallula, WA



Delano, CA

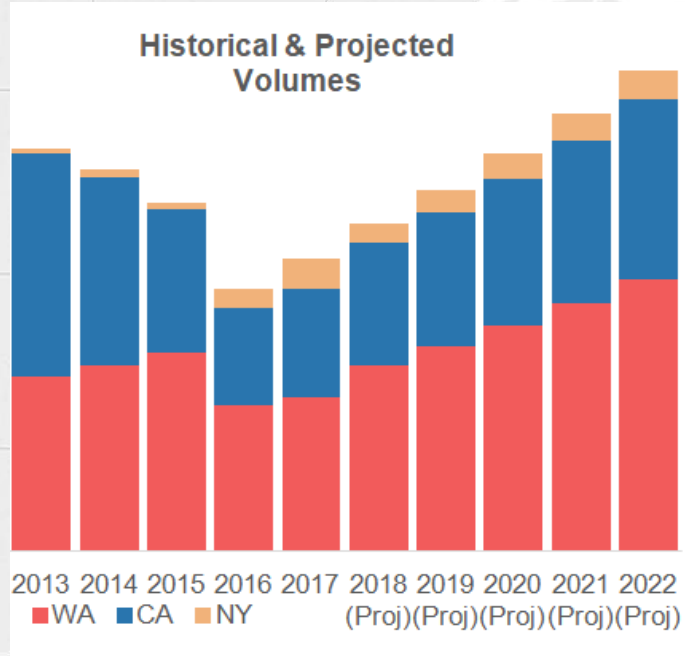
- Three 200,000+ square foot facilities
  - Capacity for 1,000 truckloads under refrigeration
  - 14-19 rail docks
  - 38+ refrigerated truck doors
  - 6-12 separate computer controlled temperature zones

# Market Reach & Annual Volume Overview



Washington  
Onions  
Apples  
Wine  
Pears  
Potatoes

### Historical & Projected Volumes



# Benefits of Rail & Cold Connect



- Full truckload or LTL shipments
- 5 trains a week
- 8<sup>th</sup> day delivery to Northeast
- Forward positioned inventory
- Inventory consolidation
- Multi-pick & Multi-drop
- USDA & In house quality inspections
- “Green” Transportation



# Wallula Intermodal Ramp

## Opening mid-2019



- 40 containers/day; 200/week
- Increased geographic footprint
  - Midwest, South, Southeast
- Expanded commodities shipped
  - Frozen
  - Stone fruit



# Questions

